

## **Exemplary Exam Questions for World Agricultural Markets**

1. What are the main assumptions in the Ricardian model of international trade?
2. Explain the theory of comparative cost advantages (formally and intuitively). Why do comparative cost advantages lead to relative price differences?
3. Why do relative price differences lead to international trade?
4. Is the Ricardo model realistic (pros and cons)?
5. What are the assumptions underlying the neoclassical approach to trade theory (two factors and two goods economy,  $2 \times 2$ )?
6. Describe the equilibrium conditions in a  $2 \times 2$  model and show graphically how their fulfillment determine both factor prices and output of the two sectors.
7. Explain the concept of factor price insensitivity.
8. Explain the factor price equalization (FPE) theorem. Under which conditions does trade lead to factor price equalization and how can this be displayed graphically?
9. Explain the effect of an increase in the price of one commodity on factor prices in a  $2 \times 2$  model (Stolper-Samuelson theorem).
10. Explain the effect of an increase in the endowment of one factor on production in a  $2 \times 2$  model (Rybczynski theorem).
11. What are the assumptions of the Heckscher-Ohlin (HO) model?
12. Describe graphically the equilibrium with free trade in the HO model. Show that the engagement in free trade leads to welfare gains.
13. Show that under the assumptions of the HO model a unique relationship between factor price and commodity price ratio exists.
14. What might happen to the HO model results under factor intensity reversals (FIRs)?
15. What might happen to the HO model results under different demand conditions?
16. Leontief tried to verify the HO theorem. Describe the design and results of these tests and discuss their possible shortcomings.
17. Explain the Heckscher-Ohlin-Vanek model (HOV, factor content of trade) and discuss its key assumptions.
18. Illustrate the results of the HOV model in a suitable diagram and discuss the position of factor content of production and consumption.

19. How did Treffer test the HOV model? Were his results better than earlier tests?
20. Explain the Ricardo-Viner model (“specific factors”) with two goods and three factors. Why can it be seen as a short term version of the HO model?
21. What is the impact of endowment changes in the in the Ricardo-Viner model with two goods and three factors? Distinguish between mobile and immobile factors?
22. What is the impact of product price changes in the Ricardo-Viner model with two goods and three factors?
23. Explain the concept of returns of scale in general. Why do they give incentives for trade?
24. Explain the assumptions of the monopolistic competition model.
25. Explain the equilibrium before and after trade in the monopolistic competition model with the demand function:  $q = Q * (\frac{1}{n} - \beta(p - \bar{p}))$
26. Discuss the role of inter- and intra-industry trade on world agricultural markets. How can these be measured?
27. How would you estimate the effect of a regional trade agreement between two countries i and j on bilateral trade with the gravity model? State, explain and interpret the model explicitly. Pay attention to indices and multilateral resistance.
28. McCallum (1995) estimated trade flows between American states and Canadian provinces to analyze the relevance of national borders for trade. The result became famous as the “border puzzle”. Explain his approach, method and results. How was the border puzzle solved?
29. Illustrate the effects of a tariff for a large country. What are the welfare effects of optimal import tariffs for the large country and for the world?
30. Compare an import tariff with an import quota which provides equal budget revenues. What happens under monopoly conditions?
31. Discuss tariff escalation for agricultural products. How can tariff escalation be measured?
32. Define and explain nominal and effective protection rates. When is the nominal rate of protection equal to the effective rate of protection?
33. Compare Producer Support Estimate (PSE) with appropriate measures of welfare changes for the case of a price-based protection in a large country.
34. Explain the concept of tariff rate quotas (TRQ). Why and how are they usually applied?
35. The administration procedures used for managing a TRQ have important implications. Discuss the most important administration procedures.
36. Discuss the role of standards and regulations in international trade, and explain the WTO agreements which are most important for agricultural trade in this context.

37. Explain the basics of the WTO's Dispute Settlement Understanding and the dispute settlement process.

38. Use an example to illustrate the various steps in the WTO dispute settlement process. How can the parties react to the panel findings?

39. Describe the current state of the WTO talks with regard to agriculture.

1.a

1a \* What are the main assumptions in the Ricardian Model of international trade?

file

(TRQ  
H-O-  
zero profit)

1.b

1b \* What are the assumption of Demand in Ricardian Model? Explain!

1c

\* Explain about -MPL (Marginal Product of Labour)  
- Slope of PPF / Opportunity Cost (OC)  
- Terms of Trade (TOT)

How we determine the wages and the relative price

$$\Downarrow W = P \cdot \underbrace{MPL}_{VMP_L}$$

$$P_W \cdot MPL_W = P_C \cdot MPL_C$$

$$\underbrace{\frac{P_W}{P_C}}_{\text{relative price}} = \frac{MPL_C}{MPL_W}$$

1.d

1d

\* What is the difference between absolute advantage and comparative advantage?

TTWMD

- ①  $2 \times 2 \times 1 = 2$  countries      1 factor  
2 goods      ex: labour
- ② Technology  $\left\{ \begin{array}{l} \rightarrow \text{constant return to scale} \\ \rightarrow \text{Average Production cost is the same over time} \end{array} \right.$
- ③ Labour requirements:
  - Internationally immobile: ~~no~~ labour movement, so wages are determined domestically.
  - Domestically mobile: wages in each industry are identical / same
  - full employment: no worker outside.
- ④ Demand side  $\left\{ \begin{array}{l} \rightarrow \text{identical preferences} \\ \rightarrow \text{homothetic preferences} \end{array} \right.$
- ⑤ Trade cost is zero  
 $\hookrightarrow$  with trade, there is only a single common price for each good.
- ⑥ Wages: identical between sector
  - determined domestically
  - Paid according to VMP.

- a.) MPL = the extra output that we produce by using one more of labour.
- b.) Slope of PPF (Production Possibility Frontier)
  - $\hookrightarrow$  Shows the various combination of two goods that produced by given fixed resources.
  - $\Downarrow$  Reflects the OC of goods.  $\Rightarrow$  the amount of  $g_1$  that must be to obtain one more unit of  $g_2$ .
 

Germany 3rd largest & largest  
 $\rightarrow$  90B. 66 billion
- c.) Terms of Trade: The price of a country's exports divided imports is called the terms of trade.
  - Because home exports wheat so  $ToT = P_w/P_c$
  - Because foreign exports cloth so  $ToT = P_w/P_c$

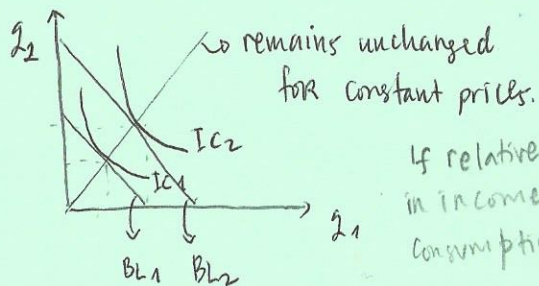
$\left\{ \begin{array}{l} \text{Export} \\ \text{Import} \end{array} \right.$ 

$\left\{ \begin{array}{l} \text{Ag-Ma} \\ \text{Milk} \\ \text{Wheat} \end{array} \right.$

1. Identical preferences = same preferences

2. Homothetic preferences

$\hookrightarrow$  at given product prices the ratio of  $g_1$  to  $g_2$  in consumption will be the same for any income levels.



Konsumsi akan naik dgn proporsinya sama between both goods

Absolute advantage:

when a country has the best technology for producing a good

Comparative advantage:

a country has a comparative advantage in a good when it has a lower opportunity cost of producing than another country

$\hookrightarrow$  How well a country produces a good compares with others



2 \* Explain the theory of comparative cost advantages (both formally & intuitively). why do comparative cost advantages lead to relative price differences?

Why? Because: the relative prices has the relationship with the cost per unit labor requirements. For example: suppose that home country has a comparative advantages in producing good 1, meaning that  $a_1/a_2 < a_1^*/a_2^*$  then it implies that the home autarky relative price of good 1 is lower than in foreign country.

3 \* Why do relative price differences lead to international trade?

4 \* Is the Ricardo model Realistic (pros & cons)?

5 \* What are the assumptions underlying the neoclassical approach to trade theory (2x2 economy)?

\* Comparative advantage is: how well a country produces a good compares with other goods.

Ex: Comparing two products from input requirements.

- Production Per Labor Hour

	cloth	Wine	
England	100	120	
Portugal	90	80	
	$\downarrow$ $90/80 = 9/8$	$\downarrow$ $80/90 = 8/9$	

England:  $\frac{q_1}{q_2}$  = relative price of  $g_1$   
 $\frac{q_2}{q_1}$  = relative price of  $g_2$   
 Cloth =  $100/120 = 5/6$  ✓ wine =  $120/100 = 6/5$   
 Smaller OC  
 Portugal:  $\frac{q_1}{q_2}$  = relative price of  $g_1$   
 Cloth =  $90/80 = 9/8$  ✓ wine =  $80/90 = 8/9$   
 Smaller OC

England has comparative advantage in cloth → export cloth  
 Portugal - " - " - " - wine → export wine

Result: Both countries gain from trade by specializing according to their relative cost advantage.

Relative price differences lead to international trade because it would give the incentive of trade if the world/int'l price is between two countries ( $p^a \leq p \leq p^{a*}$ )

$p_1/p_2$  = relative price of the 2 goods

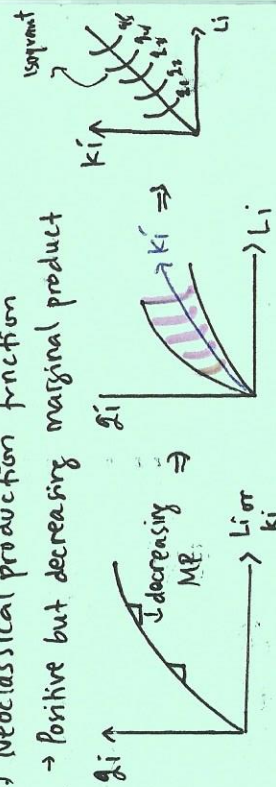
\*  $p < p^a < p^{a*} \Rightarrow p_1/p_2 \downarrow$  Home:  $p_1/p_2 \Rightarrow p < p^a \rightarrow$  produce  $g_2$   
 Foreign:  $p < p^a \rightarrow$  produce  $g_2$   
 no incentive to produce good 1 at home nor foreign

world supply of  $g_1 = 0$

+  $(p) > p^a < p^{a*} \Rightarrow$  H:  $p > p^a$   $p_1/p_2 \uparrow \rightarrow$  produce  $g_1$   $p^a < p^{a*} < p$   
 F:  $p > p^{a*} \rightarrow$  produce  $g_1$   
 ↳ steeper than slope PPF in foreign

No incentive to produce good 2 at H or F, world supply of  $g_2 = 0$

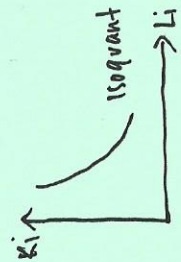
\*  $p^a \leq p \leq p^{a*} \rightarrow$  Producer has incentive to produce both goods  
 ↳ Int'l relative Price in the equilibrium



b) Economies of scale: Constant return to scale  
 size doesn't matter, if we add output 2x requires/need exactly 2x inputs

c) No "free lunch"  $f(0, k) = 0$ ;  $f(l, 0) = 0$   
 if we don't use any inputs then we will not have any outputs

d) Labor & capital are substitutes (not necessarily perfect substitutes)



e) factor endowment (both are given / fixed)

Trade:  
 - It helps to understand the concept of comparative cost advantages compare to absolute cost advantages.  
 Pro's:  
 - good as basic model for intl. trade  
 - explain about comparative advantage  
 - consider different wage between country  
 cons:  
 - only one input  
 - no migration  
 - Perfectly competitive market  
 Allow us to show the technological difference



7 Describe the equilibrium conditions prior to trade in a 2x2 model. Does trade lead to factor price equalization (FPE)?

↓

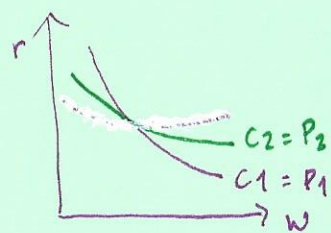
yes,

- Trade in goods has the ability to equalize factor prices
- Trade in goods is a perfect substitute for trade in factors.

7 \* Explain the concept of Factor Price Insensitivity!

FPI: for given product prices  $P_1$  &  $P_2$ , there is one unique set of factor prices  $w^*$  &  $r^*$  which give zero profits in both countries and are insensitive to changes in factor endowments provided that:

- Both goods are produced
- The curves do only intersect once

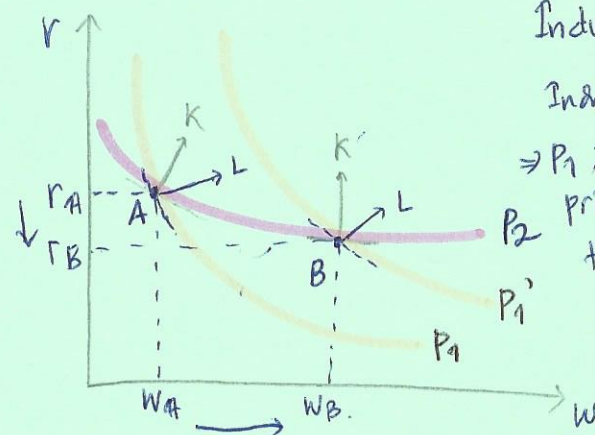


If both goods are produced & if the zero-profit condition graph intersect only once  
 $\Rightarrow$  factor price insensitivity.

8 \* Explain the factor price equalization theorem!

Under which conditions does trade lead to factor price equalization & how can this be displayed graphically?

9 \* Assume 2 countries, 2 factors & 2 commodities & explain the effect of an increase in the price of one commodity on factor prices (Stolper-Samuelson theorem).



Industry 1 in Point A, L

Industry 2 in Point A, cap

$\Rightarrow P_1 \uparrow$  becomes  $P_1'$  so that  
 Price of capital reduces  
 the wages increase.



Equilibrium Condition of 2x2 model -

a. full employment

$$\bar{L} = L_1 + L_2 \quad \bar{K} = K_1 + K_2$$

$$\bar{L} = a_{1L} \cdot g_1 + a_{2L} \cdot g_2$$

$$\bar{K} = a_{1K} \cdot g_1 + a_{2K} \cdot g_2$$

Producing on PPF use of all factor endowment

Factor Price Intensity

ZPC derive FPI; for given  $(P_1, P_2)$ , there exist a unique  $(w, r)$  if both goods are produced & no FIR's occur.

→ These will lead to FPE

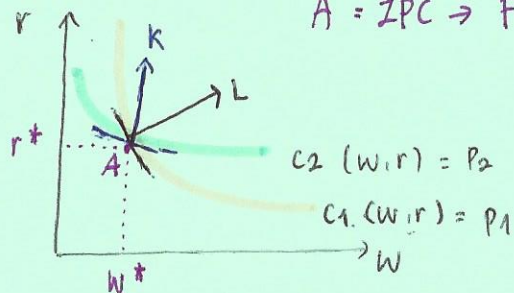
Tutorial NO. 10, 13/5/14

Factor Price Insensitivity (FPI)

for given  $(P_1, P_2)$  there exist a unique  $(w, r)$  if both goods are produced & no FIR's occur.

⇒ Each price vector  $(P_1, P_2)$  corresponds to unique factor price  $(w, r)$ , Factor endowments don't matter

$A = ZPC \rightarrow FPI$



Zero profit Condition  $P=C$

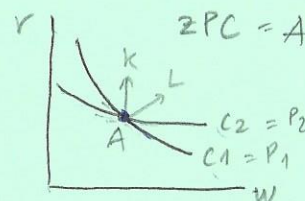
b. Zero profit condition in both countries

$$C_1 = R_1 \quad C_2 = R_2$$

$$P_1 = P_1 \quad C_2 = P_2$$

$$\Downarrow \quad \Downarrow$$

$$C_1(w, r) = P_1 \quad C_2(w, r) = P_2$$



Factor Price Equalisation (FPE) is one of the important result (H-O-S) Heckscher-Ohlin-Samuelson Model. It was developed 1949 By Paul Samuelson.

FPE: Under Free trade (Trade costs is zero), Factor Prices will be the same in the two countries regardless of their factor endowment → equalisation

The same factor prices equalisation will happen if only both countries

- a. identical technology
- b. production of both goods in each country ✓
- c. identical consumer preferences
- d. NO Factor Intensity Reversal (FIR's) ✓

Factor Price Insensitivity condition

- The Stolper Samuelson Theorem -

An increase in the relative price of the good will increase the real return to the factor used intensively in that good and the real return to the other factor.

OR: An increase in the relative price of the good which is used intensively will increase the real wage & will decrease the real price of capital.

⇔ If  $P_1 \uparrow \rightarrow C_1 \uparrow$  because  $ZPC \rightarrow P=C$

$\frac{dw}{w} > \frac{dP_1}{P_1} > \frac{dP_2}{P_2} > \frac{dr}{r}$  } Magnification effect  
 ++    +    0    -    ⇒ the change in the price good has magnified effect on real return the factor prices

\* Assume 2 countries, 2 factors and two commodities & explain the effect of an increase in the endowment of one factor on production (Rybczynsky theorem)

\* Describe graphically the equilibrium with free trade in the H-O model!

Determine the welfare gains from free trade!

Show that the engagement in free trade leads to welfare gains

Welfare gains:

Both countries benefit from free trade, consumer could get both and Indifference curve is shifting upward (higher utility)

- H-O model: Each country will export the good which uses its abundant factor intensively (and import the good which uses the scarce factor intensively).

- Winners at home : workers
- winners at Foreign : capital owner

\* What are the assumptions of the Heckscher-Ohlin model?

<sup>13</sup> \* Show that under the assumptions of the H-O model a unique relationship between factor price & commodity price ratio exists!

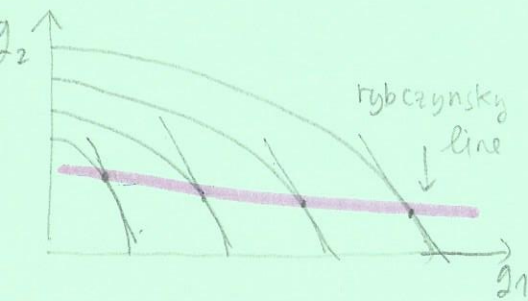


Rybczynsky theorem imply on  $2 \times 2 \times 2$  model when there's endowment changes and its impact to output level.

An increase in the endowment of one factor (the other factor constant) will lead to an increase of the output of the industry which uses this factor intensively and to a reduction in the output of the industry which uses the other factor intensively.

Ex: Immigration & Dutch diseases.

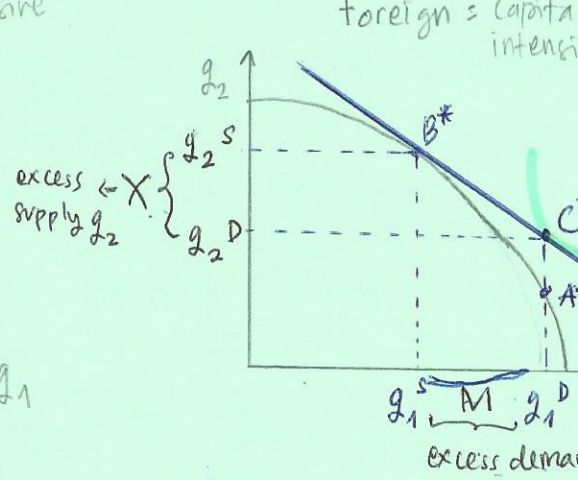
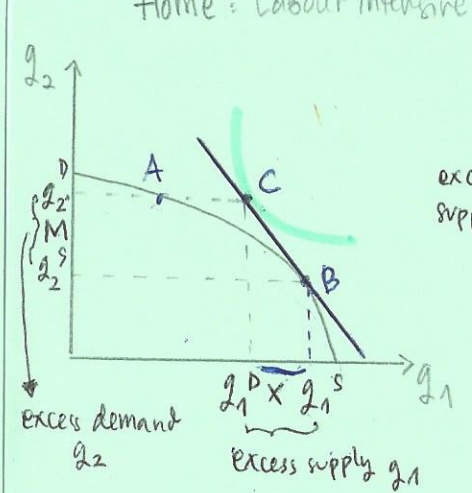
⇒ Dutch disease is discovery of oil (exportable resources) in the Netherlands → they will lead to decreasing to the traditional sector.



If  $q_1$  is labor intensive and  $L \uparrow$ ,  $K \rightarrow$  constant then:

$$\frac{dq_1}{dq_2} > \frac{dL}{L} > \frac{dk}{k} > \frac{dq_2}{dq_2}$$

0                      ①



A, A\* = autarchy

B, B\* = production

C, C\* = consumption.

- $2 \times 2 \times 2 = 2$  countries, 2 goods, 2 factors
- Technology: - neo classical production function (law of diminishing return)  
- identical technology between countries  

$$q_{iL} = q_{iL}(w, r)$$

$$q_{iK} = q_{iK}(w, r)$$

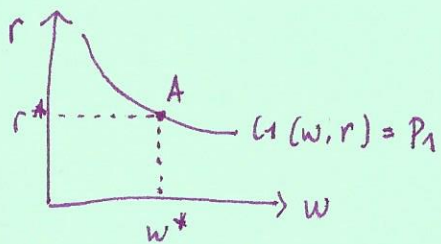
$$q_{iL} = q_{iL}^*$$

$$q_{iK} = q_{iK}^*$$
- Relative factor endowments  
 $K/L \neq K^*/L^* \rightarrow K/L < K^*/L^*$  (Home is labor intensive)  
 (foreign is capital intensive)
- Economies of Scale (constant Return to Scale)  
 size doesn't matter, doubling the output requires (exactly) doubling the input
- Demand preferences: - homothetic preferences  
 - identical preferences in both countries
- Factor mobility: - perfect mobility between sectors  
 - immobile between countries
- Competition: perfect competition both for factor & products.

FPI (factor Price Intensity)

↳ for each set of product prices  $(\bar{P}_1, \bar{P}_2)$ , there is a unique set of factor prices  $w^*, r^*$  which give zero in both industries.

Zero profit is one of the assumptions in H-O model



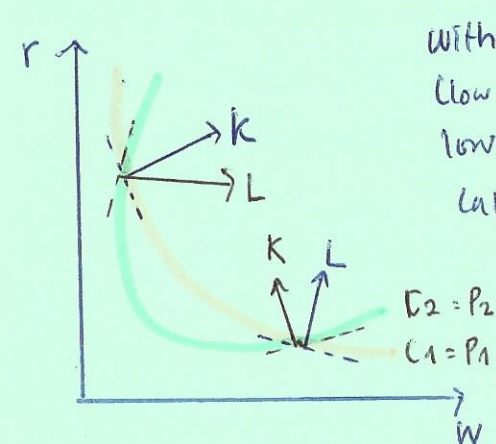
Point A shows the FPI, where a unique factor  $(w^*, r^*)$  exists



14 \* What might happen to the H-O model results under factor intensity reversals?



FIR = More than one intersection between ZPC.



With FIR, FPE is violated with high (low) endowment, the combination with low (high) wage and high (low) capital price occur.

15 \* What might happen to the H-O model result under different demand condition?

\* In consumer theory, a consumer's preferences are called homothetic if they can be represented by a utility function which is homogeneous of degree-1

16 \* Leontief tried to verify the HO theorem. Describe the and results of these tests and discuss their possible shortcomings

assumption (H-O) model: for a capital abundant country

$$\left(\frac{K}{L}\right)_X^{US} > \left(\frac{K}{L}\right)_M^{US} \Rightarrow \text{then the Leontief Result / Paradox} \Rightarrow \left(\frac{K}{L}\right)_X^{US} < \left(\frac{K}{L}\right)_M^{US}$$

Leontief Paradox in economics is that the country with the world's high per worker has a lower capital / labour ratio in exports than imports. empirical test attempt to test the H-O model in 1954

Result: US (the most capital abundant country in the world) labour intensively ~~commmodity~~ <sup>Exported</sup> & imported capital intensive in contradiction with the HO theory

18 \* Illustrate the results of the HOV model in a suitable diagram and discuss the position of factor content of production Consumption

labor abundant "Home A"  $\frac{K}{L} < \frac{K^*}{L^*}$  Capital abundant "Foreign B"

$V^A$  = endowment point for A (home)

$L^A$  = all labour available in country A

$K^A$  = all capital " " " "

$ad^A$  = consumption point for country A (in the diagonal)

Why diagonal?  $\Rightarrow$  because it is identical homothetic pr (same indifference curve, same ratio of goods in given independent to the income level).



\* Ex = one industry may be relatively C<sub>i</sub> compare to the other at high relative wages and labor intensive at low relative wages.

Some proportions of the H-O model require the absence of FIR's

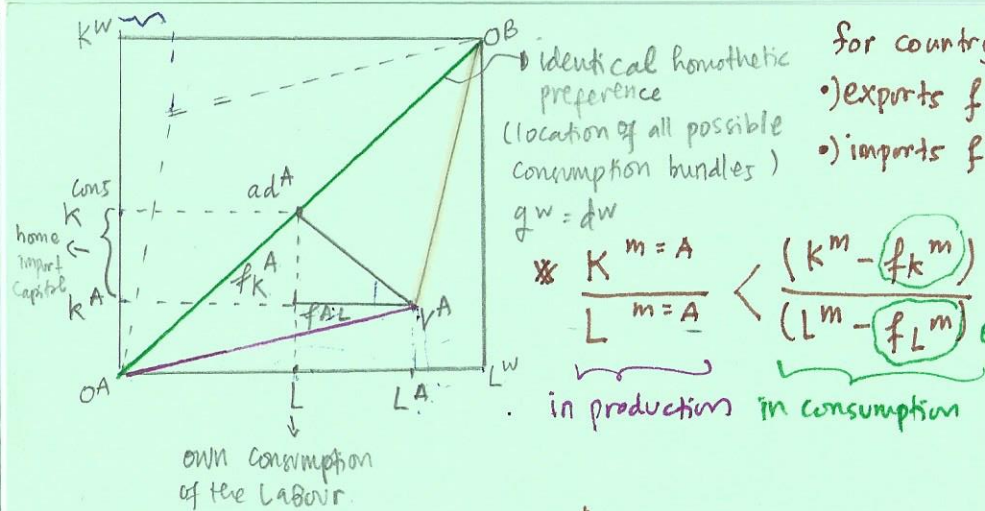
↳ ZPC is the assumption of H-O model & it's derive FPI (Factor Price Intensity) which require producing of both goods and No FIR's. So under FIR, HO model could not be apply.

Before trade:  $p_a^* > p_a \iff \frac{p_1^* a}{p_2^* a} > \frac{p_1 a}{p_2 a} \Rightarrow$  with different demand,

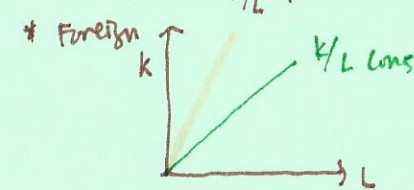
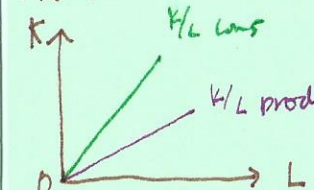
$\rightarrow$  foreign and home autarky prices could be equal and there's no incentive to trade.

Stolper-Samuelson could not be applied.

$\Rightarrow$  solution of the HOU model



Additional  $L$   $\frac{K}{L} < \frac{K^w}{L^w} < \frac{K^*}{L^*}$





19. How did Trefler test the H-O-V model were his results better than earlier tests

three factors.

version of the  $H_0$  model?

b. capital specific to sector 1

- c. Internationally, all factors are immobile
- d. Identical technology: neo classical production function

e. short run and intermediate time horizon.

o-cit maximization:  $MC = MR$

for labor :  $w = V_{MP_L}$

$$w = p \cdot \frac{\partial q_i}{\partial L_i}$$

since  $L$  is perfectly mobile within sector then:

$$p_1 \cdot \frac{\partial z_i}{\partial l_i} = w = p_2 \cdot \frac{\partial z_2}{\partial l_2}$$

23 Explain the concept of Returns of Scale in general  
Why do they give incentives for trade?

↳ Because different economies of scale will lead to different productivity / cost of production  $\rightarrow$  different prices  $\rightarrow$  comparative advantages.

22. What is the impact of product price changes in the Ricardo-Viner model with 2 goods & 3 factors?

if  $P_1 \uparrow$  and  $P_2$  constant, then change in Labour allocation  $\rightarrow$  wage also increase

- \* Impact of  $P_1$  on the wages

$$\frac{dp_1}{p_1} > 0 \quad \text{and} \quad \frac{dp_2}{p_2} = 0$$

$$\frac{dp_1}{p_1} > \frac{dw}{w} \Rightarrow \frac{w}{p_1} \downarrow, \frac{w}{p_2} \uparrow \Rightarrow \text{impact of } p_1 \uparrow \text{ to real wage prices}$$

\*  $\uparrow$  Impact of  $P_r \uparrow$  on the sector specific factors

a) for industry 1, we have zero profits:

$$R_1 = C_1$$

$$p_1 = (w, r_1)$$

$$\frac{dw}{w} < \frac{dp_1}{p_1} < \frac{dr_1}{r_1} \Rightarrow \text{price in industry } r_1 \uparrow, \frac{r_1}{p_1} \uparrow$$

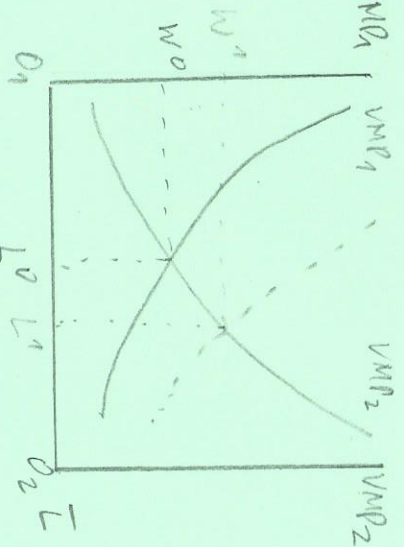
∴ Sector-specific capital owners in industry 1



real price of sector-specific capital in industry 2:  
 $\frac{r_2}{p_1} \downarrow \frac{r_2}{p_2} \downarrow$

summary:  $\frac{dr_1}{p_1} \uparrow, \frac{dr_2}{p_2} = 0$

$$\Rightarrow \frac{dr_1}{p_1} > \frac{dr_1}{p_1} > \frac{dw}{w} > \frac{dr_2}{p_2} > \frac{dr_2}{p_2}$$



ref: (1995) use sign test & Rank test of  
 H0V model where  $f^m = V^m - S_m \cdot V^w$ .

The first sign test (50% correct signs) is not really convincing. Then there are extensions to allow for different technologies.

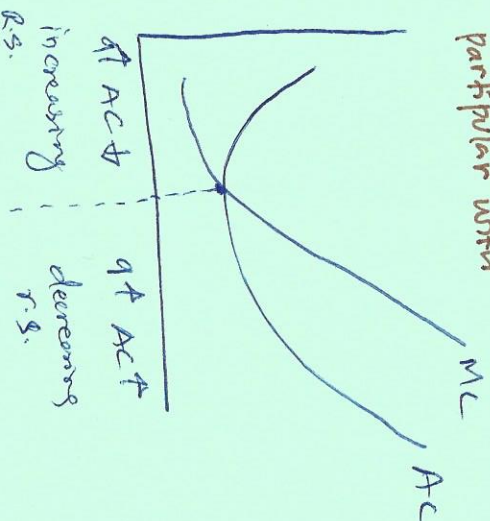
With his approach, H0V performance improves but not by much.

He allows for different technology  $\Rightarrow \neq$  productivity ties between countries but all factors within a country share a common productivity.

$$f_j^m = \delta_m \cdot V^m - S_m \cdot V^w$$

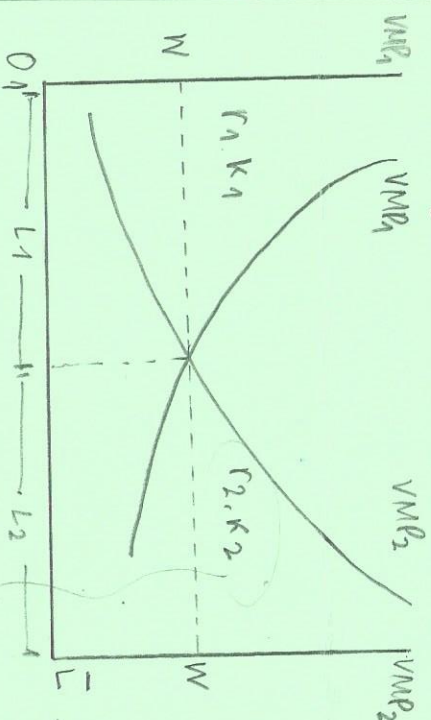
$\delta$  = scalar between 0-1 specific to each country  
 $\delta$ 's can be estimated. (60-62, 50-62)

- dependent on technology, market  
 particular with



it's means the more produced, the less cost so the better return/incentive in trading occur due to differences of specialisation is good.

- The idea is that; earnings of specific of fixed factors (such as capital & land) will go up/down, the most due to changes in relative prices (that is, they are most sensitive to relative price changes) because in the short run, they are "stuck" in a sector and cannot be employed elsewhere. In contrast mobile factors (such as labor). can offset their losses somewhat by seeking employment in other industries



Specific factor  
 $\rightarrow$  can't be changed each other

24 Explain the assumptions of the monopolistic competition model.

26 Discuss the role of inter- and intra industry trade world agricultural markets. How can these be measured?

# Inter-industry trade  $\rightarrow$  a trade of products (ex-im) from two different industry

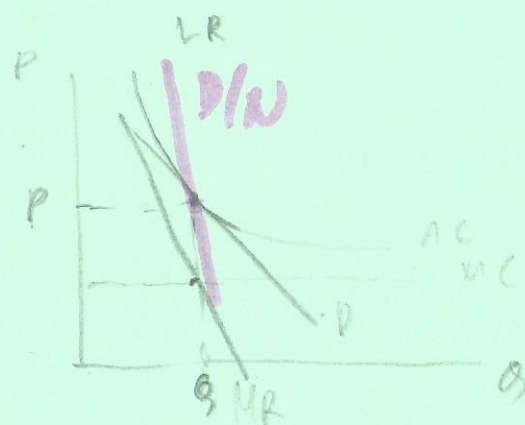
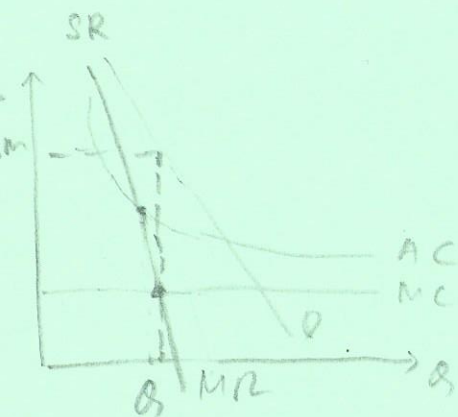
# Intra-industry trade  $\rightarrow$  a trade of products (export) that belong to the same industry:

\* Benefit of Inter:

1. Concentrate on producing specific types of production
2. Stimulates innovation in industry.

25. Explain the equilibrium before & after trade in the monopolistic competition model with the demand function:  $q = Q * (\frac{1}{n} - \beta(p - \bar{p}))$

Before trade



27 Discuss different methods in order to measure market power and their possible disadvantages.

Measurement of Market Power:

1. Traditional (empirical) IO

$\rightarrow$  SCR (Structure - Conduct - Performance)

$\downarrow$  Seller concentration  $\rightarrow$  What firms do to compete.  
Product differentiation  $\rightarrow$  seller profitability:

2. New IO

3. PTM



a. Prices of competitors are taken as given

free entry & exit  $\rightarrow$  long run = zero profit

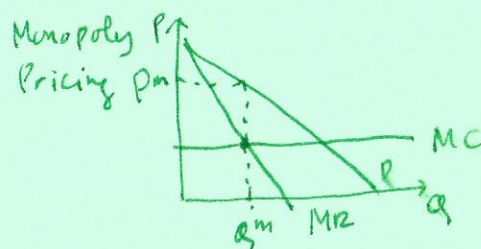
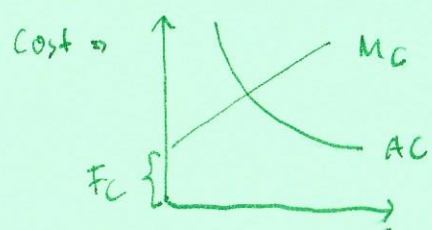
b. There are variety of products, but producer will reduce some variety

$\rightarrow$  IRS  $\Rightarrow$  increasing return to scale

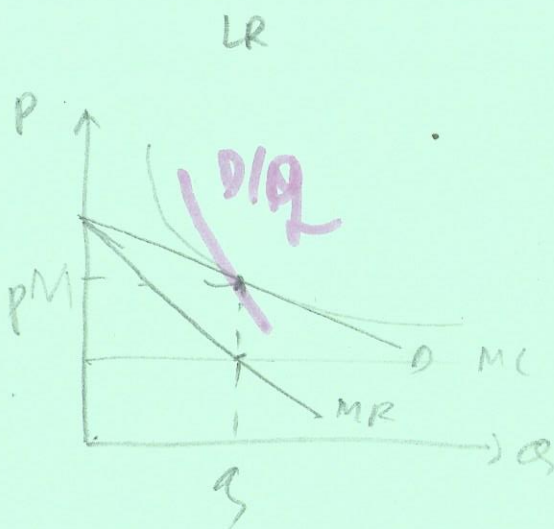
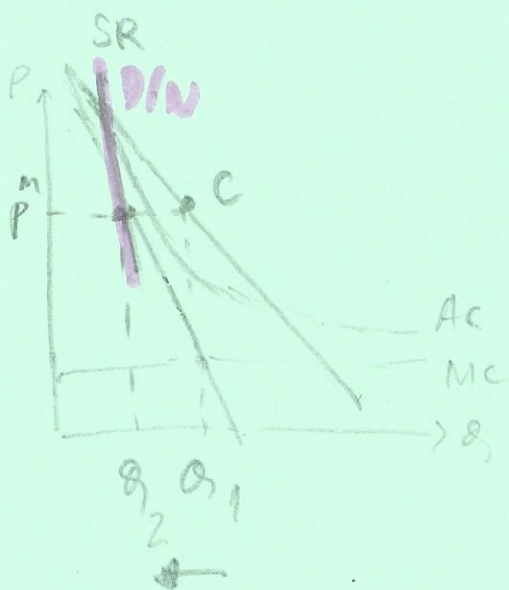
$\Rightarrow$  AC decrease with the level of output increase

$$AC \downarrow, Q \uparrow \text{ then } AC = \frac{TC}{Q}$$

c. Product differentiation (love of variety)



after trade.



Note:

Inter & Intra trade are important in world agricultural market every country has their own natural resources & tech which could be comparative adv. so inter industry is applied. And for some cases where countries have the same product, Consumer wants to have love of variety so intra industry is applied.

$\Rightarrow$  Measurement IIT index (Grubel-Lloyd Index)

$$IIT_m = 1 - \frac{|X_m - M_m|}{X_m + M_m}$$

If  $IIT = 0 \rightarrow$  pure inter industry

If  $X_m = M_m \Rightarrow IIT = 1 \rightarrow$  pure intra industry



28 When exchange rate change we observe often a phenomenon called "incomplete exchange rate pass-through (ERPT)". What does this phenomenon describe and what could be the general reasons for it?

General reasons:

1. Marginal cost changed  
 $\Rightarrow$  only when the import country is big.

2. Mark up changed  $\Rightarrow$  PTM  $\Rightarrow$  Pricing To Market Approach  

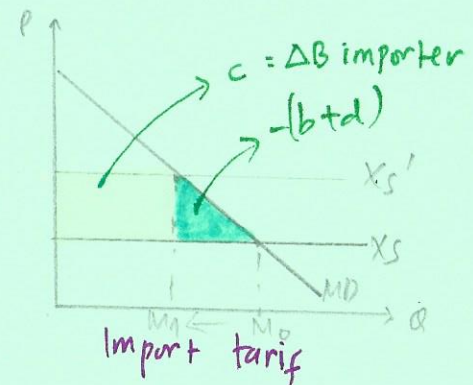
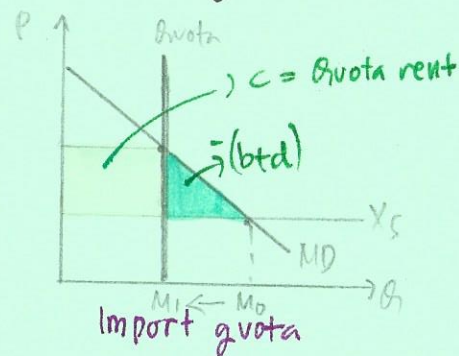
$$\frac{P - MC}{P} = \frac{\theta}{|\epsilon|}$$
 Mark up + MC = Price in destination country.

29 Explain the general Idea of the pricing to market (PTM) approach & the measurement of PTM through the model of Knetter (1989)!

30 Illustrate the effects of a tariff for a large country, are the welfare effects of optimal import tariffs for large country and for the world?

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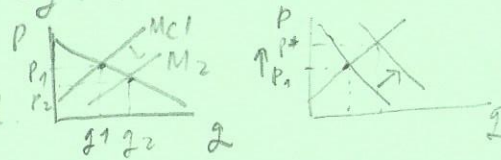
31 Compare an import tariff with an import quota which provides equal budget revenues. What happens under monopoly conditions?



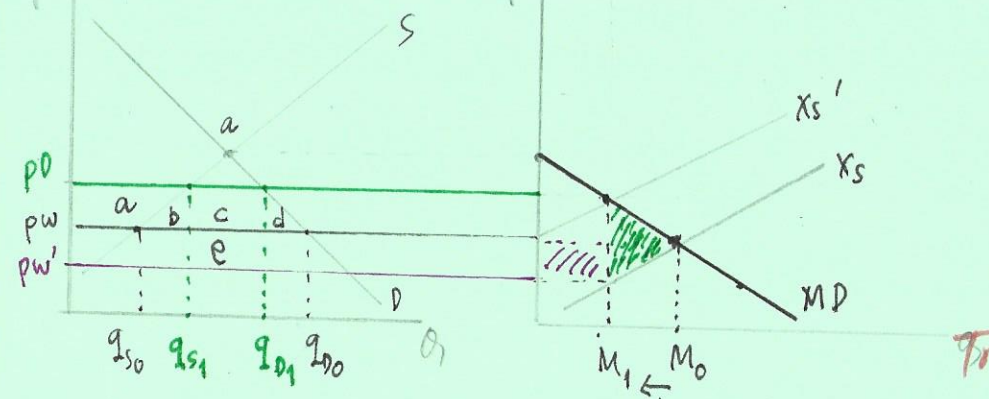
Import quota and import tariff are perfectly equivalent, resulting the same effects

incomplete exchange rate  
 $\Rightarrow$  a phenomenon after an appreciation of the dollar, the import prices do not decrease by the same extent as the exchange rate increased.

Reasons: - MC changed



The demand reaction



$$\Delta PS = +a$$

$$\Delta CS = - (a + b + c + d)$$

$$\Delta B = +c + e$$

$$\Delta W = -b - d + e$$

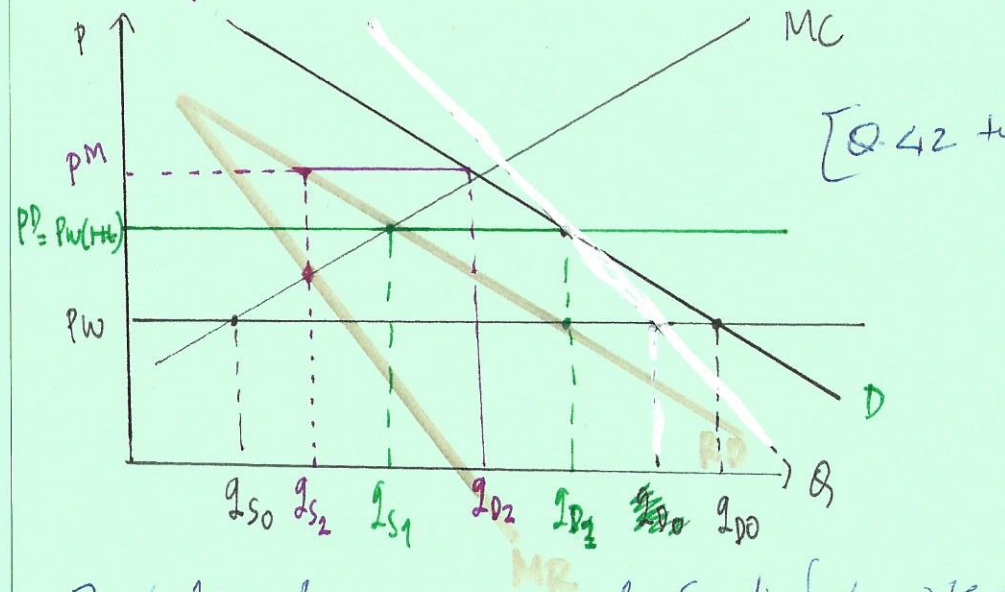
$$-(b + d) < e \rightarrow \Delta W \text{ is } (+)$$

Government Gain

$$\text{optimal tariff} = t^m = \frac{1}{E}$$

Gov can gain

If there is a monopoly conditions (Presence of domestic market power) then the equivalence will be broken down



Residual Demand  $\Rightarrow$  Market demand - Supplied by other firms  
 $\Downarrow$  "Residue" market



32 Discuss tariff escalation for agricultural products. How can tariff escalation be measured? Give example!

Measurement of tariff escalation:

1. Looking at protection on the product
2. Looking at protection on the input/raw material product

Effective Protection coefficient rate (EPC)  $\Rightarrow EPC = \frac{VA^D}{VA^W}$

$$VA = \underbrace{P \cdot q}_{TR} - \underbrace{\sum_{i=1}^K w_i x_i}_{\text{Cost for tradable inputs}}$$

$w_i$  = factor price of tradable input  $x_i$

$x_i$  = input of tradable factors  $i$

assumption: - No substitution between factors when switching from domestic to world price

- constant return to scale (CRS)

33 Define & explain nominal & effective protection rates. When is the nominal rate of protection equal to the effective rate of protection?

NPR is equal to EPR when taxes (tariff) on output and all input be the same (no tariff escalation)

34 Compare Producer Support Estimate (PSE) with appropriate measures of welfare changes for the case of a price-based protection in a large country.

PSE in relative terms: share of gross farmer receipts.

PSE should not be measured as a welfare ~~effect~~ but a policy effect.

35 Explain the concept of Tariff rate quotas (TRQ). Why & how are they usually applied?

TRQ = hybrid between tariff & quota

- for imports below the fixed quantity, a reduced tariff is applied.
- for imports above this fixed quantity, a higher tariff rate is applied.

\* Why TRQ usually applied?

Proliferation of TRQ in agriculture since the Uruguay Round

- Tariffication: all non tariff barriers to trade were turned into tariffs
- TRQ is counted as tariff in WTO
- min. market access (of 5%) for all agriculture imports.



1. Agricultural product usually processed
2. It is more prevalent in industrialized countries
3. Most market TE if domestic production doesn't take place and if processing is less labour intensive.

$$\begin{aligned}\Delta PS &= a + f + b \\ \Delta CS &= -(a + f + b) \\ \Delta B &= -(b + f + g + h)\end{aligned}$$

MPs = "Price wedge" =  $g$ s with the policy.

EPC = a measure of the total effect of the entire tariff structure on the value added per unit of output in each country, when both intermediate & final goods are imported.

Small Importers

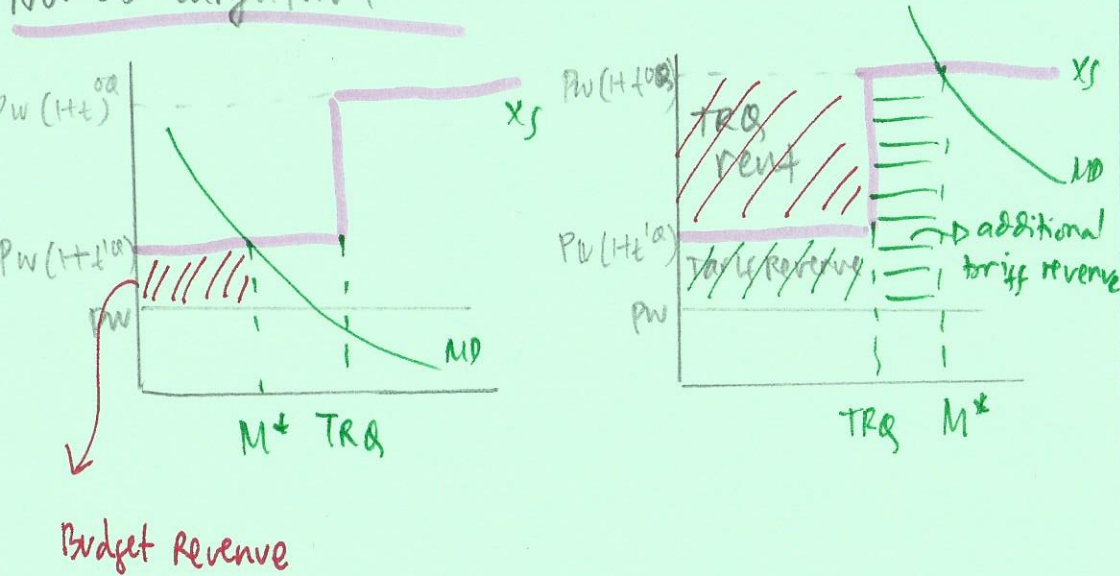
Left Graph: Domestic Market

- Y-axis: Price
- X-axis: Quantity
- Curves:  $X_S$  (Supply),  $X_D$  (Demand)
- Price levels:  $P_D$  (Domestic Price),  $P_W(1+t)$  (World Price with Tariff),  $P_W$  (World Price)
- Areas:  $CS$  (Consumer Surplus),  $PS$  (Producer Surplus),  $TR$  (Tariff Revenue),  $welfare\ loss$  (Deadweight Loss)

Right Graph: World Market

- Y-axis: Price
- X-axis: Quantity
- Curves:  $X_S$  (Supply),  $X_D$  (Demand)
- Price levels:  $P_D = P_W(1+t)$  (Domestic Price with Tariff),  $P_W$  (World Price)
- Areas:  $CS$  (Consumer Surplus),  $PS$  (Producer Surplus),  $TR$  (Tariff Revenue),  $welfare\ loss$  (Deadweight Loss)

$p_w(1+t^w)$  Tariff Revenue  $\rightarrow$  welfare loss



37 Discuss the Role of standards & regulations in international trade, & explain the WTO agreements which are most important for agricultural trade in this context.

WTO Regulations on standards etc.

Standard = - non mandatory compliance  
- Public / Private

Regulation = - typically technical regulation  
- Product characteristic / processing  
- Mandatory compliance.

36 The administration procedures used for managing a TRQ have important implications.

Discuss the most important administrative procedures!

38 Explain the basics of the WTO's Dispute Settlement Understanding & the dispute settlement process.

- DSU = agreement for resolving trade disputes established with WTO
- DSU enables the WTO to make resolutions that are formal & on members to resolve disputes through the Dispute Settlement Body (DSB)



- a) 40% = applied tariff:  
 Tariff is charged regardless of the level of imports,  
 b) 30%: Licenses on Demand  
 Licenses are granted for free to importers, if TRQ  
 is binding, rest / TRQ goes to license holder.

c) 12.5% first come - first served

$$\text{at import } \sum M \leq \text{TRQ} = \text{TRA} \\ \sum M > \text{TRQ} = \text{TRA}$$

d) 10% Historical import volumes

allocation of quota access follow the distribution  
 of trade of previous reference period.

e) 5% auction:

Licenses are allocated to traders with the  
 highest bid / WTP

- c. Neutral, WTO members have same rights  
 d. Export finding  
 e. Appellate body → possibility to appeal  
 f. Cross retaliation  
 Disadvantages of DSU  
 1. Potentially lengthy  
 2. Effective asymmetry according to the economic  
 size of a country.  
 a. Starting disputes: legal capacity is more  
 limited for poorer countries.  
 b. In negotiation / bargaining over implementation/  
 compensation.  
 c. In retaliation (via increased tariffs against  
 the respondent / reduced trade preferences for  
 the respondent.)

Also Relevant in WTO

① SPS = Sanitary & Phytosanitary  
 food & agriculture, related health risks

→ focused on feed, food, drink

⇒ is a technical regulation / standard refers to food, feed or drinks and aim at the protection of human, animal / plant health, then SPS applies otherwise TBT.

② TBT → Technical Barrier to Trade

⇒ legal framework for int'l trade in any product with regard to both technical regulations & standards.

\* 3 Principles of TBT

1. Non discrimination: "like products" ≈ similar from other countries should not be treated less favorable than domestic products  
 2. least restrictive regulation  
 - No unnecessary obstacles to trade: no more trade  
 - No unnecessary obstacles to fulfill a legitimate objective

Use an example to illustrate the various steps in the WTO dispute settlement process. How can the parties react to the panel findings.

Stage in DSU:

- 1 → Consultation & Mediation
- 2 → Request for a panel
- 3 → The panel at work
- 4 → Adoption of decision or appeal
- 5 → Implementation.

example:

DS 49 Hormone Treated Beef.

Complainant: US & Canada

Respondent: EU

Cause: EU ban the beef imports from US which had been produced using hormones.

40 Describe the current state of the WTO talks with regard to agriculture.

- 3 Pillars:
1. Domestic Support
  2. Market Access
  3. Export competition.

① Domestic support ⇒ tot 3 boxes x traffic lights



No. 39 Continues

Phase 1. → EU opens a TRS 20.000 ton  
02/12 - 07/13 for non hormone treated beef  
→ US reduced retaliation ~ 40 million  
US dollar without carousel  
legislation.

Phase 2 → EU asked to increase TRS to  
07/12 45000 tons.  
→ US eliminate all retaliation.

Phase 3 → Negotiation permanent solution  
0/13  
↓  
Part of TTIP negotiations.



time line.

01/96	US request for consultation
04/96	Panel established
06/96	Panel report, main finding EU band violate the SPS agreement
06/96	Appeal by EU
01/98	Appellate report - unchanged
02/98	Reasonable amount of time fixed by an arbitrator: 15 months.
06/98	US retaliation proposal
!	- worth 200 million US \$ annually
!	- Arbitrator 147 million — " —
03/00	EU: Risk assessment (specific based) for hormone treated beef
10/01	EU as complainant: DS 320
03/08	Panel Report — US retaliation is too high EU violates SPS
05/08	EU appeal
!	Negotiation about compensation
05/09	MOU Interim agreement until 8/13

TTIP Negotiations.  
TTIP = Transatlantic Trade & Investment Partnership → 25-27 June '14  
Germany.

Objectives

- Increase market access, thorough elimination of barriers to trade & investment in goods.
- Enhance regulatory coherence & cooperation
- Develop new rules in areas, such as FDI, intellectual property rights, labor, environment, etc.

TTIP ⇒ not mainly about agriculture

### ② Market Access

tot: 1. Tariffication

(non tariff basic are charge into tariff)

2. Tariff reduction 20-30 %

3. Minimum market access 5%

### Modalities:

- Difference between applied & bound tariff rate

- Low fill rates for many TRs

### ③ Export competition.

tot: Product specific limits on subsidies export

- Quantity of exports 21%

- value of export subsidies 36%

(reduced)

Hong Kong (2005) Phasing out of any form of exports subsidisation by 2013

(Bals package).

2013